

Effective communication to build trust

Performance

INVESTOR RELATIONS

Since our founding in 2005, we have endeavoured to deliver the highest standards of investor relations in our engagements with Unitholders, investors, analysts, media and other stakeholders. Our approach is based on our philosophy that excellence in investor relations drives sustained value for Unitholders and other stakeholders over the long-term.

Under the stewardship of the Board of Directors and management, MLT's Investor Relations team has a mandate to deliver accurate and timely communication related to the Trust's material developments, financial and operational performance, as well as the latest trends in the market to the financial community. Our commitment to achieve this on an equitable, timely and transparent basis enables Unitholders to make informed investment decisions, especially in uncertain times.

We have continued to deliver a comprehensive and proactive investor communications programme that facilitated effective two-way communication to support MLT's growth in spite of the pandemic. We stepped up our communication to meet the information needs of our stakeholders as border closures and social distancing measures continued to limit travel and physical meetings. With an informed investor base, we garnered strong support for our strategic growth plans and capital raising exercises; enlarging our portfolio from S\$10.8 billion in FY20/21 to S\$13.1 billion in FY21/22 to better serve the needs of our growing tenant base.

Upholding Corporate Governance and Corporate Transparency

We continue to go beyond regulatory requirements to ensure that Unitholders remain well-informed. Although the Singapore Exchange ("SGX") removed the requirement for quarterly reporting to reduce the frequency of reporting for quality companies with robust corporate governance practices in 2020, we continue to report our results on a quarterly basis to ensure continued flow of pertinent information to our stakeholders. Our quarterly reporting collaterals include financial announcements, presentations and news releases. In line with global best practice, we issue our announcements and releases promptly through SGX (www.sgx.com) and make our collaterals available on MLT's website (www.mapletreelogisticstrust.com).

As safe distancing measures remained in place during FY21/22, we continued with our virtual investor relations programme. This included regular one-on-one calls and group meetings

with investors to update as well as address queries on our strategy, business operations and outlook. During the period, we met with over 160 investors from various markets, including Singapore, Hong Kong SAR, Malaysia, Thailand, United Arab Emirates, United Kingdom and the United States. Virtual meetings are advantageous as they enable management to engage with investors in regions that we would not normally have the capacity to visit. Nevertheless it was heartening to see a return of physical meetings with investors in March 2022 when borders re-opened and travel restrictions eased.

For the convenience of Unitholders and investors, we regularly update our corporate website with the latest information on MLT. This includes publications such as annual reports, sustainability reports and circulars; detailed profiles of our assets and management team; sell-side analyst coverage; event calendar, as well as MLT's Investor Relations ("IR") policy.

Our IR policy describes the principles and practices which guide us in our communication and engagement with investors. This covers communication guidelines, communication channels, investment community communication and the conduct of Unitholder meetings. We review and update our IR policy periodically to ensure its relevance and effectiveness, and to reflect the latest IR best practices.

To engage an investment community that is becoming increasingly global and digitally connected, we conduct live webcasts for our half year and full year results briefings. Recordings of the live audio webcasts are accessible on our corporate website.

Unitholders and investors are able to subscribe to our email alerts to receive prompt updates on corporate developments and send queries or feedback through our dedicated email address: Ask-MapletreeLog@mapletree.com.sg.

Active Stakeholder Outreach

MLT was the first SGX-listed REIT to conduct a hybrid format general meeting incorporating investor-friendly features of live voting and live Q&A at our Extraordinary General Meeting ("EGM") on 13 January 2022. This is testament to our commitment to continually elevate the level of our engagement with Unitholders.

The hybrid format EGM was well-attended with over 120 Unitholders attending in-person and virtually. Those attending virtually were able to raise their questions through the chat box provided or call in via their computers or mobile devices. Following the live Q&A session, Unitholders were better positioned to make an informed decision and cast their votes in real time. All three resolutions were passed by Unitholders in attendance with at least 92% voting "for".



MLT's Extraordinary General Meeting held on 13 January 2022 was conducted in a hybrid format (physical meeting and virtual meeting) with live voting

and long-term stakeholder relationships

In the throes of the pandemic and in line with virtual AGM guidelines set forth by the regulators, MLT held its 12th Annual General Meeting (“AGM”) via electronic means on 13 July 2021. MLT published responses to AGM-related questions received from Unitholders covering topics such as strategy, operations, capital management, financials, corporate governance and sustainability. The detailed minutes of the AGM and related documents are posted on our corporate website for greater transparency and accessibility.

Research Analyst Coverage

MLT attracts active research coverage from sell-side analysts. As at end of FY21/22, MLT was covered by 17 local and foreign research houses:

Bank of America

CGS-CIMB

Citigroup

CLSA

Credit Suisse

Daiwa

DBS

Goldman Sachs

HSBC

JP Morgan

Maybank Kim Eng

Macquarie

Morgan Stanley

Morningstar

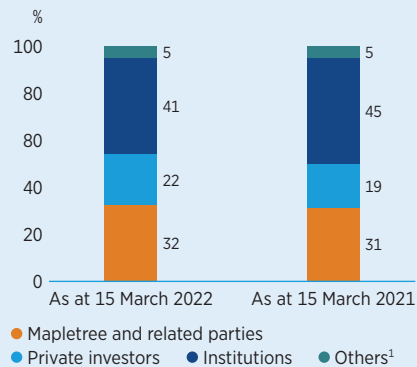
OCBC

UBS

UOB KayHian

UNITHOLDERS

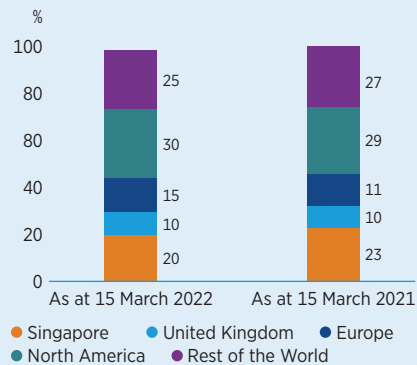
Unitholder Profile by Type



Note:

¹ Others include corporates, brokers, non-profit organisations, custodians and nominees

Institutional Holders by Region



Unitholders Enquiries

For enquiries on MLT, please contact:

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Financial Calendar

Event / Activity	FY21/22	FY22/23 (tentative)
1Q results announcement	19 July 2021	July 2022
1Q distribution to Unitholders	7 September 2021	September 2022
2Q results announcement	25 October 2021	October 2022
2Q distribution to Unitholders	14 December 2021	December 2022
3Q results announcement	28 January 2022	January 2023
3Q distribution to Unitholders		
▼ Advance Distribution (1 October 2021 to 1 December 2021)	12 January 2022	March 2023
▼ Balance 3Q distribution (2 December 2021 to 31 December 2021)	22 March 2022	
4Q results announcement	28 April 2022	April 2023
4Q distribution to Unitholders	21 June 2022	June 2023